



**SADC REGIONAL ELECTRICITY INVESTMENT
CONFERENCE; 19 – 20 SEPTEMBER 2005,
WINDHOEK, NAMIBIA**

**IS THE SADC POWER SECTOR
MEETING THE SELECTION
CRITERIA
OF POTENTIAL INVESTORS**

Pius N Gumbi

PRESENTATION OVERVIEW

- Role of Utilities
- Role of SAPP
- Role of Regulators
- Role of Governments
- Investor Requirements
- Areas of Improvements
- Recommendations

ROLE OF UTILITIES

- Customer / Market knowledge
- Good Governance
- Adherence to Industry Standards
- Provision of Reliable and quality supply

ROLE OF THE SAPP

- Integrated Resource Planning
- Development of Electricity Market
- Knowledge Sharing
- Advising Utilities and Governments

ROLE OF THE REGULATORS

- Transparency
- Price regulation
- Industry Compliance
- Protection of Stakeholders

ROLE OF GOVERNMENTS

- Corruption
- Institutional Reforms
- Investor Incentives
- Promote Private Public Partnerships

INVESTOR REQUIREMENTS

- Project Viability
- Transparency
- Leadership
- Conducive environment
- Social Development

AREAS OF IMPROVEMENT

- A. UTILITIES
 - Eliminate Corruption
 - Accelerate reforms in the ESI
 - Maintain Low Production Costs
 - Implementations of Project Plans
 - Efficiency

AREAS OF IMPROVEMENTS

- B. INVESTORS
 - One size does not fit all
 - Reduce Cost of Borrowing
 - Eliminate stringent Policies
 - Co operation at all levels

RECOMMENDATIONS

- Need to Synchronize reforms in the ESI in SADC
- Alignment of goals and objectives
- Local empowerment
- Self Sufficiency
- Eliminate Corruption